

# Programme



## Seminar & Speed Networking

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09.30am - 10.15am - *'Speed Networking' Session 1*

Maximum of 20 Delegates  
Free of Charge

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10.30am - 11.15am - *'Speed Networking' Session 2*

Maximum of 20 Delegates  
Free of Charge

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11.30am - 12.15pm - *'Doing business with the Public Sector'*

Speaker: Eddy Hale, Corporate Procurement Manager, B&NES Council  
Speaker: Mike Caddick, Caddick Consultants - Purchasing Specialist  
Free of Charge

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12.30pm - 1.15pm - *'What The Sex Pistols Can Teach You About Marketing'*

Speaker: Grant Leboff, The Intelligent Sales Club Ltd  
£5 to Attend (Cash or Cheque)

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1.30pm - 2.15pm - *'Social Networking - (Don't) Just Do It!'*

Speaker: Jim Hardcastle, Viper Marketing and Communications Group  
£5 to Attend (Cash or Cheque)

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2.30pm - 3.15am - *'Speed Networking' Session 3*

Maximum of 20 Delegates  
Free of Charge

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Thanks to our speakers, delivering on behalf of  
GWE Business West Training & Development

Programme sponsored by:

