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UK Trade & Investment South West eNewsletter



March 2010

Welcome to the March edition of the UK Trade & Investment (UKTI) South West Monthly eNewsletter.

Every month, UKTI South West brings you the very latest industry news and updates as well as details of forthcoming events in the UK and overseas.

[FORTHCOMING EVENTS](#)

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LATEST NEWS

Rebuilding Haiti - How UK Companies Can Help

UK Trade & Investment have received many enquiries about how UK companies can assist in providing emergency aid and long-term development assistance to Haiti. The recent Earthquake has had a dramatic impact on the country's inhabitants and is now in desperate need of assistance in a variety of areas. [Read More](#)

Advanced Engineering Roadshow heads to the South West

This UK Trade & Investment run event will focus on the range of assistance available from Government for businesses in the Advanced Engineering sector. The Roadshow will stop at the Holiday Inn, Filton Road, Bristol on 9th March. [More Info](#)

[REGISTER TODAY](#)

Trading Places - Where's Hot and Where's Not for UK PLC

A revolution in the way Britain trades and invests with the world is looming, with Eastern Europe and Asia set to become better places for British companies to make money than Western Europe. [Read More](#)

Exploring Opportunities in the North American Homeland Security Market

UKTI have set up a FREE seminar that offers a great way to explore opportunities in the North American HLS market with a specific focus on growth areas for South West business.

If this sounds of interest to you and your business please contact Andre Ofomah at:

Email: andre.ofomah@uktisouthwest.org or Telephone: 01275 370 773

CLOSING DATE FOR ENQUIRIES - MONDAY 8th MARCH

SxSWi Digital Mission to Texas

South by South West interactive (SXSWi) conference is one of the world's leading digital events attracting 11,000 delegates to Austin, Texas. This year a number of South West companies have been selected for the mission, supported by UKTI and sponsored by

Winston & Strawn, which will run from the 11th-17th March 2010. [Read More](#)

HMRC Workshops are back for 2010

Due to the success of the HMRC workshops that were run last year UKTI are now planning a series of new workshops throughout 2010. These will be the same two workshops, 'Importing and Exporting' and 'Important Changes for Importers and Exporters'. Keep an eye out for further scheduling information in the April edition of the newsletter.

Overseas Officer Visits this Month

Every month each UKTI region is visited by a number of overseas officers with expertise in a particular sector. To view the schedule and find out who will be visiting the South West this month please click [here](#).

Follow us on Twitter

UKTI South West is now using Twitter. To receive updates and start following us today please click [here](#).

FORTHCOMING EVENTS

9th March 2010 - Leigh Court, Bristol

Life Sciences Roadshow

This FREE roadshow will provide a unique opportunity for South West companies to learn about the latest and future Life Sciences developments in the UK.

The event will have an interactive programme, which includes:

- Accessing finance in the downturn workshop
- Market intelligence & the challenge of China workshop
- Life Sciences 'Question Time'
- Supply chain and selling to the NHS
- Networking opportunities

For further information please download the [Agenda](#)
BOOK HERE TODAY

9th - 12th March - Dubai & Abu Dhabi (International Trade Mission)

Exploring Business Opportunities in UAE - UKTI Mission

An invitation to join a sector-focused delegation to Abu Dhabi & Dubai, led by Lord Davies of Abersoch, Minister of State for Trade, Investment & Small Business.

For more information and booking details, please [CLICK HERE](#)

11th March 2010 - Moorland Links Hotel, Yelverton, Devon

[Fit For The Future - Workshop](#)

A New Year, New Opportunities - Fit for the Future Workshop
Developing new products or improving your current range may not be at the top of your priority list right now but it is VITAL to continue to grow and develop your offerings and market to keep up with and stay ahead of the competition.

For more information and booking details, please visit www.swmas.co.uk

16th March 2010 - St Mellion International, Saltash, Cornwall

[International Trade Conference](#)

Are you an exporter or thinking about exporting? Not sure what you need to do to export to new markets? Do you need advice on what documentation is required? Come along to the International Trade Conference to get the answers you're looking for. [Read More](#)

This is a FREE event - For Booking Details [CLICK HERE](#)

17th March 2010 - Leigh Court, Bristol

[New opportunities for Your Business in South Korea](#)

Whether you are already active in South Korea and want to hear how the new EU-South Korea Free Trade Agreement would open up more opportunities, or are just considering whether it's a market you should be looking into more seriously - this event is for you.

For more information and booking details, please [CLICK HERE](#)

17th March 2010 - Bristol Royal Marriott Hotel, Bristol

[Export Control Seminar - Beginners](#)

This half-day workshop which will provide a general introduction to export control for those who are completely new to the subject and/or those who only require a broad overview.

For more information and booking details, please [CLICK HERE](#)

18th March 2010 - Bristol Royal Marriott Hotel, Bristol**[Export Control Seminar - Intermediate](#)**

This full day event comprising a series of formal presentations and is aimed at those who already have a basic knowledge of export controls and/or those who require a deeper understanding.

For more information and booking details, please [CLICK HERE](#)

29th March 2010 - Watershed, 1 Canon's Rd, Harbourside, Bristol**[International Design Seminar](#)**

A free seminar sponsored by UK Trade & Investment aimed at South West creative services companies working in the areas of branding, commercial interiors, product design, digital design and packaging that are looking to expand their business and source potential clients overseas.

For more information and booking details, please [CLICK HERE](#)

15th & 16th April 2010 - Bailbrook House, Bath**[Supercharging Exports - Workshop](#)**

This is your chance to discover how to bring innovation to your business development and learn how to build profitable business overseas. The workshop is being run over 2 days on the 15th & 16th April in Bath. [More info](#)
[DOWNLOAD THE APPLICATION FORM NOW](#)

14th & 28th April 2010 - Bailbrook House, Bath**[Supercharging Agents & Distributors - Workshop](#)**

Our next sensational workshop takes place over two days – 14th and 28th March, in Bath. Discover how to make the most of your network of agents and distributors. Places are strictly limited, so apply for your free place now! [More info](#)
[DOWNLOAD THE APPLICATION FORM NOW](#)

21st April 2010 - Holiday Inn Hotel, Plymouth**[Importing and Exporting - \(HMRC Event\)](#)**

To help you understand the Customs and VAT procedures, UK Trade & Investment (UKTI) in partnership with HM Revenues & Customs (HMRC) have developed this free one day seminar.

For more information and booking details, please [CLICK HERE](#)

UK Trade & Investment South West are happy to work with these particular strategic and regional partners.



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